G.E.MI. Reg. No.: 117631101000

## FINANCIAL STATEMENTS AT 31 DECEMBER 2018

In accordance with the International Financial Reporting Standards - (IFRS)

#### **CONTENTS**

			Page
REF	ORT (	OF THE BOARD OF DIRECTORS	4
Inde	penden	nt Auditor's Report	14
Stat	ement o	of Comprehensive Income	17
Stat	ement o	of Financial Position	18
Stat	ement o	of Changes in Equity	19
Stat	ement o	of Cash Flows	20
Note	es to the	e financial statements	21
1.	Gener	ral Information about the Company	21
2.	Princi	pal accounting policies	22
	2.1	Basis of preparation of financial statements	22
	2.2	Segment reporting	22
	2.3	Foreign currency translation	22
	2.4	Property, plant and equipment	23
	2.5	Intangible assets	24
	2.6	Impairment of non-financial assets	24
	2.7	Trade receivables (customers & stock exchange)	24
	2.8	Cash and cash equivalents	24
	2.9	Share capital	25
	2.10	Provisions	25
	2.11	Employee defined benefit obligations	25
	2.12	Income tax and deferred tax	26
	2.13	Revenue recognition and expenses	26
	2.14	Earnings per share	27
	2.15	Dividend distribution	27
	2.16	Comparatives	27
3	. Cri	itical accounting estimates and assumptions	27
4	. Fin	nancial risk management	28
	4.1	Credit Risk and Counterparty Risk	28
	4.2	Remaining Risk	28
	4.3	Concentration Risk	28
	4.4	Market Risk	29
	4.5	Operating Risk	29
	4.6	Liquidity Risk	30
	4.7	Capital Risk	31
	4.8	Profitability Risk	31
	4.9	Securitization Risk	31
	4 10	Reputation Risk and Regulatory Compliance Risk	32

#### Financial Statements at 31 December 2018

	4.11	Remuneration Policy	32
5.	No	tes to the financial statements	33
	5.1	Property, plant and equipment	33
	5.2	Intangible assets	34
	5.3	Other non-current receivables	34
	5.4	Trade and Other Receivables (customers and stock exchange)	35
	5.5	Other receivables	35
	5.6	Cash and cash equivalents	35
	5.7	Share Capital	36
	5.8	Deferred tax	36
	5.9	Employee defined benefit obligations	36
	5.10	Current liabilities	37
	5.11	Revenue	37
	5.12	Expenses by nature	38
	5.13	Finance income/(costs)	38
	5.14	Income tax expense	38
	5.15	Earnings per share	39
	5.16	Depreciation – Amortisation of PPE and intangible assets	39
	5.17	Employee benefits	39
	5.18	Related – party transactions	40
	5.19	Contingencies and Commitments	40
6.	Eve	ents after the balance sheet date	41

# REPORT OF THE BOARD OF DIRECTORS OF "IOLCUS INVESTMENTS S.A. A.I.F.M."

REGISTERED OFFICE: ATHENS, G.E.MI. Reg. No.: 117631101000

#### PERIOD 1.1.2018 - 31.12.2018 SEVENTH YEAR

Dear Shareholders,

We have the honour to submit herewith the Balance Sheet for the 7<sup>th</sup> financial year 1.1. - 31.12.2018, the Statement of Comprehensive Income, the Statement of Financial Position, the Statement of Changes in Equity and the Statement of Cash Flows, prepared in accordance with the International Financial Reporting Standards (I.F.R.S.).

The financial statements of the company have been prepared by the company's management in accordance with International Financial Reporting Standards (I.F.R.S.) as these have been published by the International Accounting Standards Board (IASB), as well as of their interpretations, as these have been published by the International Financial Reporting Interpretation Committee (I.F.R.I.C.) of IASB, which have been adopted by the European Union.

In the separate items of the statement of financial position is provided where appropriate, full explanation and analysis to the ANNUAL FINANCIAL STATEMENTS AT 31 DECEMBER 2018 according to I.F.R.S.

#### **General information**

#### 1. The business model of the company

The Company under the name "IOLCUS INVESTMENTS ALTERNATIVE INVESTMENTS FUND MANAGERS S.A." and the distinctive name "IOLCUS INVESTMENTS A.I.F.M. S.A." is the continuation of IOLCUS INVESTMENTS S.A. which was merged by absorption with IOLCUS S.A. A.I.F.M., has its registered office in Athens, at 15, Karneadou street, is registered with the General Commercial Registry with Reg. No. 117631101000 and its duration is fifty (50) years.

The Company's scope of operation is the Alternative Investments Funds Management (AIFM) and the provision of ancillary investment services: Investor portfolio management, provision of investment advice and reception and transmission

#### Financial Statements at 31 December 2018

of orders, in the sense of the Law 4209/2013 in accordance with the licence 2/805/28.12.2018 granted by the Hellenic Capital Market Commission and in particular:

- The management of Alternative Investments Funds. The company is external Manager external S.A. A.I.F.M. and its activity is laid down in articles 1-53 of 1, 4209/2013.
  - The provision of the following ancillary services:
    - 1) Investor portfolio management, including those belonging to pension funds and institutions for occupational retirement provision in accordance with the decision of the Prof. Ins. Inst./16/9.4.2003 "Conditions of operation of the Vocational Insurance Funds" of the Deputy Minister of Labour and Social Security (B'/462) according to clients' orders and for each client separately and
    - 2) Ancillary services
      - 2.1) Provision of investment advice
      - 2.2) reception and transmission of orders on behalf of customers for carrying out transactions in financial instruments, under article 5 of L. 3606/2007.

For achieving its objectives, the Company may collaborate with any natural or legal person and also establish subsidiaries, branches, agencies or offices in Greece or abroad and represent or distribute other Alternative Investments Funds.

The web site address of the Company is www.iolcus.gr.

The Company's Board of Directors consists of: Achilleas Kontogouris Chairman and Managing Director, Dimitrios Kortesis Vice Chairman, Angeliki Binaki and Archontissa Prostaki Members. Mr. Achilleas Kontogouris is the main shareholder of the company.

#### 2. Objectives, core values and key strategies

The Company continues to develop new products, which contribute to the improvement of services rendered. Its main value and pursuit is building sincere and honest relationships with its clients. By attracting new associates, it aims to increase the company's client list.

### 3. <u>Corporate governance structure - Management principles and internal management systems</u>

The Company is governed by a four-member Board of Directors, which is elected by the General Meeting of shareholders.

Financial Statements at 31 December 2018

The General Meeting of shareholders is the highest body of the company and is entitled to decide on each case concerning the company. Its decisions also bind the shareholders, which are absent or disagree.

The reallocation of the company's duties has been defined in detail and has been submitted to the competent body.

The Board of Directors meets whenever necessary and minutes are kept as in the General Meeting.

The management of the Company provides direction, leadership and an appropriate environment for its operation, in order to ensure that all of its available funds are fully used for achieving its objectives. The policies of the Company are developed according to the regulatory framework and aim at its smooth operation.

The Company has an independent Internal Audit Department. For ensuring the independence and full transparency of operation of the Internal Audit Department, its operation is supervised by the B. of D.

### 4. <u>Description of previous performance, value chain, property, plant</u> and equipment and intangible assets

#### a) Previous performance

As it is also presented in the submitted financial statements, our company had profit Euro 28.106,80 as against profit Euro 373.517,05 in the previous year. The turnover for the closing year reached Euro 990.459,23 as against Euro 1.424.274,17 in the previous year. The administrative expenses amounted to a total of Euro 194.551,96 as against the corresponding expenses of Euro 114.719,87 in the previous year. The cost of sales in the present year amounted to Euro 717.457,78 as against Euro 797.697,59 in the previous year.

#### b) "Value chain"

All the Company's operations (main or supporting) are trying to "add value" to our customers.

#### c) Property, plant and equipment and Intangible assets

In 2018, the company did not proceed to any significant investments.

#### 5) Main risks:

The Company is constantly monitoring developments with the purpose of minimizing as much as possible its potential negative effects, which may arise from various events.

The usual financial and other risks and their management, to which the Company is exposed, are set out in detail in the Notes to the financial statements, which constitute an integral part of the financial statements. In brief, we set forth the following:

- Credit risk and Counterparty risk
- Remaining risk
- Concentration risk
- Market risk
- Operating risk
- Liquidity risk
- Capital risk
- Profitability risk
- Securitization risk
- Reputation risk and Regulatory Compliance risk
- Remuneration policy

Lastly, we point out that there are no material overdue liabilities to suppliers. Also, there are no suppliers with which the cooperation, if interrupted, would expose the Company's operation to risk.

#### 6) Environmental issues:

The company recognizes its obligations towards the environment and the need of continuous improvement of its environmental performance, in order to achieve a balanced economic growth that is harmonised with the protection of the environment.

#### a) The Company's actual and potential impact on the environment

Because of its object, the Company does not produce much waste harmful to the environment.

Financial Statements at 31 December 2018

b) Notification regarding the procedures applied by the Company for prevention and control of the pollution and the environmental impact from various factors

The Company, because of tis object, is not particularly harmful to the environment during the transfer-use and availability of its services and proceeds to collection of recyclable material.

c) Reference to the development of green products and services where available

This does not occur.

#### 7) Labour issues:

The promotion of equal opportunities and the protection of diversity constitute basic principles of the Company. The Management of the company does not discriminate in the hiring/selection procedure, the fees, the training, the assignment of work tasks or any other working activities. The only factors that are taken into account are the experience, the personality, the theoretical knowledge, the qualifications, the efficiency and the abilities of each employee.

a) Policy of diversity and equal opportunities (irrespective of gender, religion, disadvantage or other aspects).

The Company in 2018 employed 18 employees of different gender and age and its established policy is to provide equal opportunities to employees, irrespective of gender, religion, disadvantage or other aspects.

b) Respect for employees' rights and trade union freedom.

The Company respects employees' rights and labour legislation. In the year 2018, there were no violations of the labour legislation.

In the Company, there is no employees' trade union.

c) Health and safety at work

Safety at work for employees is a top priority and a necessary prerequisite for the operation of the Company.

The Company has a "safety technician", in accordance with the applicable Law.

d) Training systems, promotion procedure etc.

The employees' selection and hiring procedures are applied on the basis of the qualification required for the position and without discriminations.

Financial Statements at 31 December 2018

The Company trains systematically all categories of its employees, either with "internal" or "external" seminars.

### <u>Summary Explanation on the Financial Figures and the Financial Position</u> of the Company

As regards the capital structure:

- The share capital of the company at 31.12.2018 amounts to Euro 900.000,00 divided in 300.000 registered shares with a par value of Euro 3,00 each and is fully paid.
- The total equity at 31.12.2018 amounts to Euro 856.632,89 as against Euro 827.526,09 in the previous year.
- The current assets of the company ( $\in$  863.173,99) covers its current liabilities ( $\in$  108.095,68).

### 1. <u>Financial and non-financial performance ratios and additional explanations:</u>

The basic financial ratios of the company for the years 2018 are as follows:

#### a) Financial and non-financial ratios

The financial ratios that show the company's financial position are:

#### **Financial Structure Ratios**

	<u>31/12/2018</u>	<u>31/12/2017</u>
Current Assets	863.173,99	$\frac{1.130.987,35}{1.264.331,70} = 89,45\%$
Total Assets	= 999.287,61 = 86,38%	$\frac{1.264.331,70}{1.264.331,70} = 89,43\%$
	<u>31/12/2018</u>	<u>31/12/2017</u>
Fixed Assets	136.113,62	$\frac{133.344,35}{1.264.331,70} = 10,55\%$
Total Assets	$=$ $=$ $\frac{13,62\%}{999.287,61} = 13,62\%$	$\frac{1.264.331,70}{1.264.331,70} = 10,55\%$

The above ratios reflect the proportion of capital disposed for current and fixed assets.

Equity 
$$\frac{31/12/2018}{\text{Current and Non-current Liabilities}} = \frac{31/12/2018}{856.632,89} = 600,49\% = \frac{31/12/2017}{436.805,61} = 189,45\%$$

The above ratio reflects the degree of the Company's financial independence (self-sufficiency).

Financial Statements at 31 December 2018

$$\frac{\text{Current and Non-current Liabilities}}{\text{Total Liabilities}} = \frac{\frac{31/12/2018}{142.654,72}}{\frac{999.287,61}{999.287,61}} = 14,28\% = \frac{\frac{31/12/2017}{436.805,61}}{\frac{31/12/2018}{1.264.331,70}} = 34,55\%$$

$$\frac{\frac{31/12/2018}{1.264.331,70}}{\frac{827.526,09}{1.264.331,70}} = 65,45\%$$

The above ratios reflect the borrowing dependence of the company.

Equity 
$$= \frac{31/12/2018}{856.632,89} = 629,35\% \frac{31/12/2017}{133.344,35} = 620,59\%$$

This ratio reflects the degree of financing fixed assets by Equity Capital.

$$\frac{\text{Current Assets}}{\text{Current Liabilities}} = \frac{\frac{31/12/2018}{863.173,99}}{108.095,68} = 798,53\% = \frac{\frac{31/12/2017}{1.130.987,35}}{406.667,26} = 278,11\%$$

This ratio reflects the ability of the Company to cover its current liabilities with current assets.

#### Return on investment and Profitability ratios

This ratio reflects the profitability of the company without taking into account the extraordinary and non-operating results.

$$\frac{\text{Net Results for the Year Before Taxes}}{\text{Total Income}} = \frac{\frac{31/12/2018}{62.503,31}}{\frac{62.503,31}{999.167,66}} = 6,25\% = \frac{\frac{31/12/2017}{534.933,64}}{1.451.278,62} = 36,86\%$$

This ratio reflects the total profitability of the company in comparison to its total income.

$$\frac{\text{Net Results for the Year Before Taxes}}{\text{Equity}} = \frac{\frac{31/12/2018}{62.503,31}}{856.632,89} = 7,30\% - \frac{\frac{31/12/2017}{534.933,64}}{827.526,09} = 64,64\%$$

This ratio reflects the return on capital employed.

Financial Statements at 31 December 2018

Gross Operating Results
Sales of Services
$$= \frac{31/12/2018}{273.001,45} = 27,56\% = 27,56\% = 43,99\%$$

This ratio reflects the quantity percentage of gross profit on the company's sales.

$$\frac{\text{Net results for the Year Before Taxes}}{\text{Total Assets}} = \frac{\frac{31/12/2018}{62.503,31}}{\frac{62.503,31}{999.287,61}} = 6,25\% = \frac{\frac{31/12/2017}{534.933,64}}{1.264.331,70} = 42,31\%$$

#### **b**) Non-financial performance ratios

The Company does not use such ratios.

#### 2. Forecasted course of the company

Given the apparent maintenance of the existing atmosphere, the management of the Company is constantly monitoring developments and adjusting its moves, while constantly increasing its competitiveness and effectiveness.

The main purpose of the management for 2019 is attracting new clients, the continuous improvement of good relations with the existing clients and the maintenance of the results' positive course, through the development of new products and services, in order to achieve growth of sales.

Regarding the managed funds and based on the data so far, we expect an increase by approximately 25%.

As regards the profit before taxes and, based on the data until now, we expect a significant increase.

The most significant events that are expected to affect the Company's course are:

- (1) The course of the Greek economy
- (2) The course of the international stock markets and
- (3) The course of the interest rates at international level

Also, we note that until the preparation of the present report, there are no significant events which have occurred from the end of the closing year and which have significantly affected the Company's financial structure or business course.

#### 3. The Company's research and development activities

The Company did not proceed to expenses or investments in the "research and development" field in the year 2018.

### 4. <u>Information regarding the acquisition of treasury shares as provided</u> by paragraph 9 of article 16 of c.L. 2190/1920:

No "treasury shares" were acquired during the year 2018.

#### 5. Branches of the Company

The company has no branches.

#### 6. Information related to the use of financial instruments

This is of no material significance for the assessment of the assets and the liabilities in the Statement of Financial Position and the Statement of Comprehensive Income and there is no exposure to interest rate risk.

#### 7. Foreign Currency available

The company holds deposits with UBS AG (Swiss) bank in Swiss Franc (CHF 1.523,85 / 1,1269 =  $\in$  1.352,25) and in Piraeus Bank kept in Swiss Franc (CHF 0,84 / 1,1269 =  $\in$  0,75) and in U.S. dollar (USD 4.026,90 / 1,1450 =  $\in$  3.516,94).

#### 8. Property Assets of the Company

The company has no property assets.

#### 9. Securities held by the Company

The company at 31 December 2018 held shares of a private company which are traded in the Cyprus Stock Exchange (INTERLIFE AAEGA 17.500 pieces, value € 28.000 at 31/12/2018).

### 10. <u>Significant losses that at the date of submission of this report either</u> exist or are expected to arise

In the present year, the company presented profit amounting Euro 28.106,80.

Financial Statements at 31 December 2018

#### Dear Shareholders,

By virtue of the above, you are kindly invited to approve the Financial Statements for the year 2018 (01.01.2018 - 31.12.2018).

### Athens, 31 January 2019 For the Board of Directors

### THE CHAIRMAN OF THE B. OF D. & MANAGING DIRECTOR

Achilleas Kontogouris ID. No. AE 031015

### THE VICE CHAIRMAN OF THE B. OF D.

Dimitrios Kortesis ID. No. AI 525881

It is certified that the above Report of the Board of Directors, which comprises of ten (10) pages, is what is referred to, in the Independent Auditor's Report issued and submitted by us on 11/02/2019.

Athens, 11 February 2019

**ELENI V. KARAGKOUNI** 

Certified Public Accountant Auditor Institute of CPA (SOEL) Reg. No. 24111



Member of Crowe Global 3, Fok. Negri Street 112 57 Athens Institute of CPA (SOEL) Reg. No. 125



#### Independent Auditor's Report

#### To the Shareholders of "IOLCUS INVESTMENTS S.A. A.I.F.M."

#### Report on the Audit of the Financial Statements

#### **Opinion**

We have audited the accompanying financial statements of "IOLCUS INVESTMENTS S.A. A.I.F.M." (the Company), which comprise the statement of financial position as at 31 December 2018, and the statements of comprehensive income, changes in equity and cash flows for the year then ended, and notes to the financial statements, including a summary of significant accounting policies.

In our opinion, the accompanying financial statements present fairly, in all material respects, the financial position of "IOLCUS INVESTMENTS S.A. A.I.F.M." as at 31 December 2018, and its financial performance and its cash flows for the year then ended in accordance with International Financial Reporting Standards (IFRSs) as adopted by the European Union.

#### **Basis for Opinion**

We conducted our audit in accordance with International Standards on Auditing (ISAs) as incorporated into the Greek Legislation. Our responsibilities under those standards are further described in the "Auditor's Responsibilities for the Audit of the Financial Statements" section of our report. We are independent of the Company throughout our appointment in accordance with the International Ethics Standards Board for Accountants' Code of Ethics for Professional Accountants (IESBA Code), as incorporated into the Greek Legislation and the ethical requirements that are relevant to the audit of the financial statements in Greece, and we have fulfilled our other ethical responsibilities in accordance with the requirements of the current legislation and the above-mentioned IESBA Code. We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our opinion.

#### **Emphasis of Matter**

We draw attention to note 2.16 to the financial statements, which describes the matter that the comparative items of the financial statements at 31.12.2017 include the amounts of the transformation Balance Sheet as at 30.9.2017 and the transactions which occurred from 1.10.2017 to 31.12.2017 of "IOLCUS INVESTMENTS S.A. A.I.F.M." taking into account that on 01.02.2018 was announced by the Ministry of Finance and Development (General Secretariat of Commerce and Consumer Protection with Ref. No. 12872/1.2.2018) the approval for the merger of the companies "IOLCUS INVESTMENTS S.A." and "IOLCUS S.A. A.I.F.M." with absorption of the second by the first in accordance with the provisions of c.L. 2190/1920 and L. 2166/1993. Our opinion is not qualified in respect of this matter.



#### Responsibilities of Management for the Financial Statements

Management is responsible for the preparation and fair presentation of the financial statements in accordance with IFRSs, as adopted by the European Union, and for such internal control as management determines is necessary to enable the preparation of financial statements that are free from material misstatement, whether due to fraud or error.

In preparing the financial statements, management is responsible for assessing the Company's ability to continue as a going concern, disclosing, as applicable, matters related to going concern and using the going concern basis of accounting unless management either intends to liquidate the Company or to cease operations, or has no realistic alternative but to do so.

#### Auditor's Responsibilities for the Audit of the Financial Statements

Our objectives are to obtain reasonable assurance about whether the financial statements as a whole are free from material misstatement, whether due to fraud or error, and to issue an auditor's report that includes our opinion. Reasonable assurance is a high level of assurance, but is not a guarantee that an audit conducted in accordance with ISAs, as incorporated into the Greek Legislation, will always detect a material misstatement when it exists. Misstatements can arise from fraud or error and are considered material if, individually or in the aggregate, they could reasonably be expected to influence the economic decisions of users taken on the basis of these financial statements.

As part of an audit in accordance with ISAs as incorporated into the Greek Legislation, we exercise professional judgement and maintain professional skepticism throughout the audit. We also:

- Identify and assess the risks of material misstatement of the financial statements, whether due to fraud or
  error, design and perform audit procedures responsive to those risks, and obtain audit evidence that is
  sufficient and appropriate to provide a basis for our opinion. The risk of not detecting a material
  misstatement resulting from fraud is higher than for one resulting from error, as fraud may involve
  collusion, forgery, intentional omissions, misrepresentations, or the override of internal control.
- Obtain an understanding of internal control relevant to the audit in order to design audit procedures that
  are appropriate in the circumstances, but not for the purpose of expressing an opinion on the
  effectiveness of the Company's internal control.
- Evaluate the appropriateness of accounting policies used and the reasonableness of accounting estimates and related disclosures made by management.
- Conclude on the appropriateness of management's use of the going concern basis of accounting and, based on the audit evidence obtained, whether a material uncertainty exists related to events or conditions that may cast significant doubt on the Company's ability to continue as a going concern. If we conclude that a material uncertainty exists, we are required to draw attention in our auditor's report to the related disclosures in the financial statements or, if such disclosures are inadequate, to modify our opinion. Our conclusions are based on the audit evidence obtained up to the date of our auditor's report. However, future events or conditions may cause the Company to cease to continue as a going concern.

Evaluate the overall presentation, structure and content of the financial statements, including the
disclosures, and whether the financial statements represent the underlying transactions and events in a
manner that achieves fair presentation.

Obtain sufficient appropriate audit evidence regarding the financial information of the entity or business
activity within the Company to express an opinion on the financial statements. We are responsible for the
direction, supervision and performance of the Company audit. We remain solely responsible for our audit
opinion.

We communicate with management regarding, among other matters, the planned scope and timing of the audit and significant audit findings, including any significant deficiencies in internal control that we identify during our audit.

#### **Report on Other Legal and Regulatory Requirements**

Taking into consideration that management is responsible for the preparation of the Board of Directors' Report, according to the provisions of paragraph 5 of article 2 (part B') of L. 4336/2015, we note that:

a) In our opinion the Board of Directors' Report has been prepared in accordance with the applicable legal requirements of the article 43a of cod. L. 2190/1920 and its content corresponds with the accompanying financial statements for the year ended 31/12/2018.

b) Based on the knowledge we obtained during our audit of "IOLCUS INVESTMENTS S.A. A.I.F.M." and its environment, we have not identified any material misstatements in the Board of Directors' Report.

Athens, 11 February 2019

**ELENI V. KARAGKOUNI** 

Certified Public Accountant Auditor Institute of CPA (SOEL) Reg. No. 24111



SOL S.A. Member of Crowe Global 3, Fok. Negri Street 112 57 Athens Institute of CPA (SOEL) Reg. No. 125

#### **Statement of Comprehensive Income**

Amounts in Euro

		01.01.2018-	01.01.2017-
	<u>Note</u>	<u>31.12.2018</u>	31.12.2017
Revenue (sales of services)	5.11	990.459,23	1.424.274,17
Cost of sales	5.12	(717.457,78)	(797.697,59)
Gross profit		273.001,45	626.576,58
Other operating income		7.679,29	26.878,29
Administrative expenses	5.12	(194.551,96)	(114.719,87)
Other operating expenses		(22.404,79)	(1.202,66)
Earnings/(loss) before taxes, financing and			
investing results (EBIT)		63.723,99	537.532,34
Finance Income	5.13	1.029,14	126,16
Finance costs	5.13	(2.249,82)	(2.724,86)
Profit/(loss) before income tax		62.503,31	534.933,64
Income tax expense	5.14	(34.396,51)	(161.416,59)
Profit/(loss) for the year		28.106,80	373.517,05
Earnings/(loss) net of tax per share Basic (in €)	5.15	0,0937	1,2464

#### **Statement of Financial Position**

Amounts in Euro

	<u>Note</u>	31.12.2018	31.12.2017
Assets			
Non-current assets			
Property, plant and equipment	5.1	63.580,77	68.126,22
Intangible assets	5.2	1.625,97	3.279,31
Deferred tax assets	5.8	5.306,88	6.388,82
Other non-current receivables	5.3	65.600,00	55.550,00
	_	136.113,62	133.344,35
	_		
Current assets			
Trade and other receivables	5.4	195.761,72	1.017.767,13
Other receivables	5.5	99.199,77	37.300,45
Other assets		28.000,00	0,00
Cash and cash equivalents	5.6	540.212,50	75.919,77
	_	863.173,99	1.130.987,35
Total Assets	=	999.287,61	1.264.331,70
<b>Equity</b>			
Share capital	5.7	900.000,00	899.000,00
Statutory reserve		4.262,77	4.262,77
Retained earnings	_	(47.629,88)	(75.736,68)
Total Equity	<del>-</del>	856.632,89	827.526,09
<u>Liabilities</u>			
Non-current liabilities			
Deferred tax liabilities	5.8	2.718,43	1.787,53
Employee retirement benefits	5.9	31.840,61	28.350,82
Employee remement benefits	J.) -	34.559,04	30.138,35
		0 1100>,0 1	201220,22
Current liabilities			
Trade and other payables	5.10	24.628,83	279.387,38
Current tax liabilities	5.10	50.601,21	72.680,57
Other liabilities	5.10	32.865,64	54.599,31
	-	108.095,68	406.667,26
Total Liabilities	-	142.654,72	436.805,61
Total Equity and Liabilities	=		1.264.331,70
	=		

Financial Statements at 31 December 2018

### **Statement of Changes in Equity** *Amounts in Euro*

		Share	Other	Retained	
	<u>Note</u>	<u>Capital</u>	Reserves	<b>Earnings</b>	<b>Total</b>
Balance at 01/01/2017		774.000,00	0,00	(459.554,37)	314.445,63
	:				
Changes 01/01/2017-31/12/2017					
Equity of the absorbed company		125.000,00	4.262,77	10.300,64	139.563,41
Net results (profit) for the year		0,00	0,00	373.517,05	373.517,05
Profit/(loss) for the year	•	125.000,00	4.262.77	383.817,69	513.080,46
Balance equity at 31/12/2017		889.000,00	4.262,77	(75.736,68)	827.526,09
	•				
Balance at 01/01/2018	:	889.000,00	4.262,77	(75.736,68)	827.526,09
CI 01/01/0010 01/10/0010					
Changes 01/01/2018-31/12/2018					
Increase of share capital		1.000,00	0,00	0,00	1.000,00
Net results (profit) for the year		0,00	0,00	28.106,80	28.106,80
Profit/(loss) for the year	•	1.000,00	0,00	28.106,80	29.106,80
Balance equity at 31/12/2018	=	900.000,00	4.262,77	(47.629,88)	856.632,89

#### **Statement of Cash Flows**

Amounts in Euro

	01.01.2018- 31.12.2018	01.01.2017- 31.12.2017
Cash flows from operating activities		
Profit/(loss) before taxes	62.503,31	534.933,64
Plus/less adjustments for:		
Depreciation	15.657,65	17.992,78
Provisions	3.489,79	0,00
Profit from sale of assets	0,00	-17.472,60
Results (income, expenses, profit and losses)		
from investing activities	-3.729,14	-126,16
Interest expense and similar charges	2.249,82	2.724,86
Operating results before adjustments of working capital	80.171,43	538.052,52
Plus/Less adjustments of working capital to net cash or related to operating activities:		
Decrease/(increase) of receivables	751.138,03	-792.158,46
Decrease/(increase) of payable accounts (except Banks)	-294.150,89	226.409,84
Less:	-294.130,69	220.409,64
Interest expense and similar charges paid	-2.249,82	-2.724,86
Income tax paid	-37.888,30	0,00
Net cash generated from operating activities (a)	497.022,45	-30.420,96
Cash flows from investing activities		
Purchases of property, plant and equipment (PPE)		
and of intangible assets	-9.458,86	-2.212,72
Proceeds from sales of property, plant and equipment and		, , ,
intangible assets	0,00	26.500,00
Purchases of securities	-25.300,00	0,00
Interest and other finance income received	1.029,14	126,16
Net cash used in investing activities (b)	-33.729,72	24.413,44
Cool flows from financing activities		
Cash flows from financing activities  Increase of share cenital	1.000,00	0,00
Increase of share capital		
Net cash used in financing activities (c)	1.000,00	0,00
Net increase/(decrease) in cash and cash equivalents		
for period $(a) + (b) + (c)$	464.292,73	-6.007,52
Cash and cash equivalents at beginning of the year	75.919,77	81.927,29
Cash and cash equivalents at end of the year	540.212,50	75.919,77

#### Notes to the financial statements

#### 1. General Information about the Company

#### 1. The business model of the company

The Company under the name "IOLCUS INVESTMENTS ALTERNATIVE INVESTMENTS FUND MANAGERS S.A." and the distinctive name "IOLCUS INVESTMENTS A.I.F.M. S.A." is the continuation of IOLCUS INVESTMENTS S.A. which was merged by absorption with IOLCUS S.A. A.I.F.M., has its registered office in Athens, at 15, Karneadou street, is registered with the General Commercial Registry with Reg. No. 117631101000 and its duration is fifty (50) years.

The Company's scope of operation is the Alternative Investments Funds Management (AIFM) and the provision of ancillary investment services: Investor portfolio management, provision of investment advice and reception and transmission of orders, in the sense of the Law 4209/2013 in accordance with the licence 2/805/28.12.2018 granted by the Hellenic Capital Market Commission and in particular:

- The management of Alternative Investments Funds. The company is external Manager external S.A. A.I.F.M. and its activity is laid down in articles 1-53 of l. 4209/2013.
- The provision of the following ancillary services:
  - Investor portfolio management, including those belonging to pension funds and institutions for occupational retirement provision in accordance with the decision of the Prof. Ins. Inst./16/9.4.2003 "Conditions of operation of the Vocational Insurance Funds" of the Deputy Minister of Labour and Social Security (B'/462) according to clients' orders and for each client separately and

#### 2) Ancillary services

- 2.1) Provision of investment advice
- 2.2) reception and transmission of orders on behalf of customers for carrying out transactions in financial instruments, under article 5 of L. 3606/2007.

For achieving its objectives, the Company may collaborate with any natural or legal person and also establish subsidiaries, branches, agencies or offices in Greece or abroad and represent or distribute other Alternative Investments Funds.

Financial Statements at 31 December 2018

The web site address of the Company is www.iolcus.gr

The financial statements have been approved for issue by the Board of Directors of the company on 31 January 2019.

#### 2. Principal accounting policies

#### 2.1 Basis of preparation of financial statements

The present financial statements of "IOLCUS INVESTMENTS S.A. A.I.F.M." at 31 December 2018 cover the period from 1 January 2018 to 31 December 2018 and have been prepared in accordance with International Financial Reporting Standards (IFRS). The company is not subject to the provisions of the Law 4308/2014 for the preparation of financial statements according to the Greek Accounting Standards taking into account the provisions of the article 1 paragraph 3.

These financial statements at 31 December 2018 have been prepared under the historical cost convention, as modified by the adjustment of financial instruments at fair value through profit or loss and financial assets and financial liabilities at fair value through profit or loss and the going concern principle.

The amounts included in the financial statements are expressed in Euro.

#### 2.2 Segment reporting

The Company provides financial investment services. These services are the only activity of the Company and the total of these services is provided within the country (Greece). Therefore, no further analysis by business segment and geographical segment is required.

#### 2.3 Foreign currency translation

The items included in the financial statements of the company are measured and presented in Euro, which is the company's functional and presentation currency.

Foreign currency transactions are translated into the functional currency using the exchange rates prevailing at the dates of the transactions.

Foreign exchange gains and losses resulting from the settlement of such transactions during the year and from the translation at year-end exchange rates of monetary assets and liabilities denominated in foreign currencies are recognised in the income statement.

#### 2.4 Property, plant and equipment

Property, plant and equipment, is initially stated at acquisition cost. Subsequently is measured as follows:

- (a) Own used assets are measured at adjusted (fair) values. Valuations are made by external independent valuers when there are significant changes in their value. Revaluation differences (revaluation surplus) are recognised in other reserves in the statement of comprehensive income. Depreciation is calculated on re-valued amounts.
- (b) All other own used property, plant and equipment is stated at acquisition cost less depreciation and any impairment.

Subsequent costs are included in the asset's carrying amount or recognised as a separate asset, as appropriate, only when it is probable that future economic benefits associated with the item will flow to the company and the cost of the item can be measured reliably.

All other repairs and maintenance are charged to the statement of comprehensive income during the financial period in which they are incurred.

Land is not depreciated. Depreciation on other assets is calculated using the straight-line method over their estimated useful lives, as follows:

Assets	Useful life
- Buildings	12 years
- Vehicles	10 years
- Furniture, fittings and other equipment	3-10 years

The assets' residual values and useful lives are reviewed at each balance sheet date. If the asset's carrying amount is greater than its estimated recoverable amount, the difference (impairment) is recognised immediately as an expense in the statement of comprehensive income.

An item of property, plant and equipment is eliminated from the balance sheet on disposal or when no future economic benefits are expected from its use or disposal. The difference between the proceeds and the carrying amount is recognised in the statement of comprehensive income. When re-valued assets are sold or eliminated, the changes in revaluations surplus can be transferred to retained earnings in subsequent periods.

#### 2.5 Intangible assets

Intangible assets include computer software the carrying amount of which includes the costs incurred to acquire and bring to use the specific software less amortisation and any impairment loss. Significant subsequent costs are recognised as part of intangible assets when they increase the software performance beyond the initial specifications.

Amortisation is calculated using the straight-line method over the estimated useful life of the assets, which is 4 years. The residual value of computer software is considered zero.

#### 2.6 Impairment of non-financial assets

Assets that are monitored at recoverable amount are reviewed for impairment whenever events or changes in circumstances indicate that the carrying amount may not be recoverable. Impairment losses are recognised when the carrying amount of an asset exceeds their recoverable amount.

An impairment loss is recognised in the statement of comprehensive income as incurred.

The recoverable amount is the higher of an asset's fair value less costs to sell and value in use.

Value in use is the present value of the future cash flows expected to be derived from the continuing use of an asset and its disposal at the end of its useful life.

#### 2.7 Trade receivables (customers & stock exchange)

Trade receivables (customers & stock exchange) are recognised initially at fair value and subsequently measured at amortised cost using the effective interest rate, less impairment loss. An impairment loss (loss from doubtful debts) is established when there is objective evidence that the Company will not be able to collect all amounts due according to the contractual terms. The amount of the impairment loss is the difference between the asset's carrying amount and the present value of estimated future cash flows. The amount of the impairment loss is recognised as an expense in the statement of comprehensive income.

#### 2.8 Cash and cash equivalents

Cash and cash equivalents, includes cash in hand and current deposits.

Financial Statements at 31 December 2018

2.9 Share capital

The share capital includes the ordinary shares of the Company.

All new shares issued are recognised in equity at their nominal value.

Any proceeds from above par amount arising from issue of shares is included as reserve in the "share

premium". Incremental costs directly attributable to the issue of new shares are shown in equity as a

deduction, net of tax from the proceeds.

2.10 Provisions

Provisions are recognised when the Company has a present legal or constructive obligation as a result

of past events, it is probable that an outflow of resources will be required to settle the obligation and the

amount can be reliably estimated.

Contingent liabilities are disclosed, unless the likelihood of an outflow is small.

Contingent claims are not recognised in the financial statements but disclosed when the inflow of

financial benefits is likely.

2.11 Employee defined benefit obligations

(1) Short-term benefits

Short-term benefits to employees in money and in kind are recognised as an expense when they are

accrued.

(2) Post-employment benefits

The obligations that arise from defined benefit plans are calculated at the discounted value of the

employee future benefits that are accrued at the balance sheet date. The commitment of benefit

obligation is calculated annually by independent actuary using the projected unit credit method. The net

cost for the year is included in profit and loss and consists of the present value of the benefits that are

accrued within the year, the computation of interest on future obligation, the past service vested cost

and the actuarial gains or losses.

25

Financial Statements at 31 December 2018

2.12 Income tax and deferred tax

Income tax includes current tax, deferred tax and the provision for additional taxes that may arise at an

audit by the tax authorities.

Current income tax is the expected tax liability on the year's taxable income, using the effective tax

rates.

Deferred income tax is provided, using the liability method of the Balance Sheet, on temporary

differences arising between the carrying amounts and the tax base of assets and liabilities attributed

according to the tax law and concerns tax charge or tax relief associated with the economic benefits that

arise in the year but have already been assessed or will be assessed by the tax authorities in different

periods.

Deferred income tax is determined using tax rates that are expected to apply when the related deferred

income tax asset is realised or the deferred income tax liability is settled.

Deferred income tax assets are recognised to the extent that it is probable that future taxable profit will

be available against which the temporary difference can be utilised.

Provisions for additional taxes that may arise at an audit by the tax authorities are made to the extent

that it is estimated that they will finally charge the year.

Income tax is recognised as an expense or income in the statement of comprehensive income. Tax

concerning transactions recognised in other comprehensive income is recognised in other

comprehensive income.

2.13 Revenue recognition and expenses

Revenue is recognised as follows:

a) Sales of services

Income from sales of services is recognised on the date in which the services are rendered.

b) Interest income

Interest income is recognised in the statement of comprehensive income on an accruals basis for all

interest bearing instruments, using the effective interest method.

26

Financial Statements at 31 December 2018

Expenses are recognised in the statement of comprehensive income on an accruals basis. Payments made under operating leases are recognised as an expense in the statement of comprehensive income over the period of the lease.

#### 2.14 Earnings per share

Basic and diluted earnings per share, is calculated by dividing the profit attributable to equity holders of the company by the weighted average number of ordinary shares in issue during the year.

#### 2.15 Dividend distribution

Dividend distribution to the company's shareholders is recognised as a liability in the financial statements in the period in which the dividends are approved by the General Meeting of Shareholders.

#### 2.16 Comparatives

Where deemed expedient the comparative records of the previous year are adjusted in order to cover changes in the presentation of the present year. Differences presented between the amounts in the financial statements and the respective amounts in the notes result from rounding differences. In the present year, the comparatives concern the sixth (6<sup>th</sup>) financial year (01.01.2017 - 31.12.2017) of "IOLCUS INVESTMENTS S.A. A.I.F.M.", in which have been included the amounts of the transformation Balance Sheet as at 30.9.2017 and the transactions which occurred from 1.10.2017 to 31.12.2017 of "IOLCUS INVESTMENTS S.A. A.I.F.M." taking into account that on 01.02.2018 was announced by the Ministry of Finance and Development (General Secretariat of Commerce and Consumer Protection with Ref. No. 12872/1.2.2018) the approval for the merger of the companies "IOLCUS INVESTMENTS S.A." and "IOLCUS S.A. A.I.F.M." with absorption of the second by the first in accordance with the provisions of c.L. 2190/1920 and L. 2166/1993.

#### 3. Critical accounting estimates and assumptions

The preparation of financial statements in conformity with IFRS requires the use of certain accounting estimates and management to exercise its judgment in the process of applying the accounting policies that affect the amounts, which will be recognised in the financial statements as well as the notes to the financial statements. Estimates and judgements are based on historical experience in current conditions and expectations of future events that are believed to be reasonable under the circumstances and are

Financial Statements at 31 December 2018

continually evaluated by using all information available. Actual results may differ from those, which have been estimated.

#### 4. Financial risk management

The company's activities expose it to a variety of financial risks: credit risk, remaining risk, concentration risk, market risk, operating risk, liquidity risk, capital risk, profitability risk, securitization and reputation risk and regulatory compliance risk. The Company's overall risk management programme focuses on the recognition and assessment of the financial risks and seeks to minimize potential adverse effects on the Company's financial performance, financial position and cash flow.

#### 4.1 Credit Risk and Counterparty Risk

#### 4.1.1 Provision of Credits:

The Company does not hold licence for provision of credits. Consequently, there is no need for determination of goal of capital requirements.

#### 4.1.2 Open positions exposed to credit risk:

The Company keeps deposits mainly in Greek credit institutions, which cover fixed and variable expenses. The deposits have been calculated in the capital adequacy table. It is deemed that there is no need for additional capital requirements.

#### 4.1.3 Diversification of Credit Portfolios:

The Company does not hold licence for provision of credits. Consequently, there is no need for determination of goal of capital requirements.

#### 4.2 Remaining Risk

4.2.1 As mentioned the Company does not provide credits so as to be reviewed the existence of further strict criteria of risk dispersion and techniques reducing the credit risk.

#### 4.3 Concentration Risk

4.3.1 Concentration risk from contracts outstanding with any individual counterparty or groups of related counterparties:

Financial Statements at 31 December 2018

Large Financing Open Positions:

Given that the Company does not provide credits, does not keep transactions portfolio and provides only portfolio management services, investment advice and reception and transmission of investment orders, no Large Financing Open Positions are generated.

Deposits:

The Company keeps deposits mainly in Greek credit institutions in order to cover fixed and variable expenses. The deposits have been calculated in the capital adequacy table. It is deemed that there is no need for additional capital requirements.

#### 4.4 Market Risk

- 4.4.1 The Company has not for own account effected investments in transferable securities.

  Consequently, there is no need for determination of goal of capital requirements.
- 4.4.2 Use of Internal Templates: The Company has not applied for and consequently has not received permission from the Capital Market Commission for use of internal templates for the calculation of the capital requirements.

#### 4.5 Operating Risk

The Risk Management Department, as stated in the Internal Regulation (By-laws) has within its competence also the tracing of the cause of the operating risk and the submission of proposals for its management.

Principal forms of operating risk:

- a. Fraud
- b. Wrongful conduct of personnel

Financial Statements at 31 December 2018

The Organisation Chart and the Internal Regulation (By-laws) are an integral part of the procedures for encountering the operating risk.

The B. of D. consists of officials with long experience in the domain where the Company operates and is involved daily in the Company's operations.

The collaborators of the Company are supervised institutions, thereby assuring minimization of fraud probabilities.

Also, in the context of investigation and solving of complaints/accusations by existing or potential clients, has been established a procedure for encountering accusations. In the event of a laid down incorrect practice, corrective actions are taken.

#### c. <u>Inadequacy of IT systems</u>

With regard to the safe and effective operation of the IT systems:

The design of the Company's internal network relies on security of the Company's data as also on safe transactions for its clients.

At the same time, have been examined all the ways to protect the Company from external threats and ensure the integrity of data. The configuration of the Servers has been designed to provide uninterrupted operation and security of the data.

As regards the backup procedure and the assurance of data of the Company and its clients, has been designed and implemented a procedure for the transfer of data to a predetermined secure area outside the company's facilities.

With regard to facing emergencies and ensure the continuation of its business operations, the Company has an alternative working area where will be recovered the critical operations and data through the backup procedure implemented.

In addition, has been established by decision of the Board of Directors a Security Policy of IT systems which is implemented for all the users of the Company's computerised systems and applies for all IT systems, hardware, software, databases, telecommunication networks, as well as the data generated, processed and distributed to users.

#### 4.6 Liquidity Risk

The Company prepares annual budget and monitors cash flow budgeting.

Financial Statements at 31 December 2018

The Company's assets have not been placed in any investment but exist in form of cash for covering fixed and variable expenses.

There is no need for additional capital requirements.

#### 4.7 Capital Risk

- 4.7.1 The Risk Management Department according to the by-laws has the competence for the review of the trend of the capital adequacy ratio and the analysis of the sizes that affect it significantly.
- 4.7.2 The Risk Management Department informs the B. of D. for any cases where the capital adequacy ratio can be at levels lower than those set by the regulatory framework in effect each time.

The Company calculates its capital requirements in accordance with article 9 of 1. 4209/2013.

Based on the audited by the Certified Auditor Accountant Financial Statements at 31.12.2018, the regulatory equity capital amounts to Euro 855,01 thousands, higher than the 25% of the amount of fixed expenses which is Euro 155,69 thousands.

- 4.7.3 The Risk Management Department informs the B. of D. about the equity capital. In the case where equity is decreased below the level laid down in the applicable legal and regulatory framework, the Company proceeds in appropriate corrective actions after having informed the Capital Market Commission.
- 4.7.4 The Company has not issued innovative securities and does not have hybrid capitals. Therefore, it is not required an analysis of the Equity structure.

#### 4.8 Profitability Risk

The Company prepares a budget and at regular time periods is assessed the structure of its output. Suffer of any losses does not obstruct the Company's operation, given the corrective measures that are implemented.

#### 4.9 Securitization Risk

The risk for the Company is zero because it does not invest or transfer securitization transactions.

Financial Statements at 31 December 2018

#### 4.10 Reputation Risk and Regulatory Compliance Risk

The Company has laid down internal control procedures, which it applies consistently, thus does not exist risk of non-compliance with the obligations that arise from the regulatory framework or risk of adverse publication regarding the activities of the Company.

#### 4.11 Remuneration Policy

The Company has entailed upon resolution of the Board of Directors, Remuneration Policy, in compliance with the decision of the EC 28/606/2011 and the ref. No. 48 EC circular.

The remuneration practices of the Company are in line with the business strategy, objectives, values and its long-term interests and discourage conflict of interests.

There are not provided any incentives for excessive risk-taking, nor is recompensed risk-taking in excess of the Company's strategy, to the employed persons the activities of which have material effect on the risk profile of the Company.

It is deemed that do not arise additional capital requirements for covering probable risks from the Remuneration Policy applied.

#### 5. Notes to the financial statements

#### 5.1 Property, plant and equipment

The movement in property, plant and equipment during the period is as follows:

	Furniture, fittings and equipment	Leasehold improvements	Vehicles	Total
Movement 01.01.2017-31.12.2017	and equipment	<u>improvements</u>	Venicles	10141
Cost				
Opening net book amount	116.154,05	660,00	39.500,00	156.314,05
Fixed assets of absorbed company	7.329,45	0,00	26.500,00	33.829,45
Additions	818,72	0,00	0,00	818,72
Impairment charge	0,00	0,00	(12.500,00)	(12.500,00)
Adjustment	0,00	0,00	0,00	0,00
Closing net book amount				
At 31 December 2017	124.302,22	660,00	53.500,00	178.462,22
<b>5</b>				
<u>Depreciation</u>	06.005.24	222 41	0.664.05	05 072 00
Opening net book amount	86.085,34	222,41	9.664,25	95.972,00
Depreciation charge of absorbed	1 120 90	0.00	1 001 70	2 211 67
company Depreciation charge	1.129,89 11.773,90	0,00 55,00	1.081,78 3.796,03	2.211,67 15.624,93
Impairment charge	0,00	0,00	(3.472,60)	(3.472,60)
Closing net book amount	0,00	0,00	(3.472,00)	(3.472,00)
At 31 December 2017	98.989,13	277,41	11.069,46	110.336,00
74 31 December 2017	70.707,13	277,41	11.000,40	110.330,00
Net book amount				
At 31 December 2016	30.068,71	437,59	29.835,75	60.342,05
At 31 December 2017	25.313,09	382,59	42.430,54	68.126,22
	Furniture fittings	Laggahald		
	Furniture, fittings	Leasehold	Vehicles	Total
Movement 01.01.2018-31.12.2018	Furniture, fittings and equipment	Leasehold improvements	<u>Vehicles</u>	<u>Total</u>
Movement 01.01.2018-31.12.2018 Cost			<u>Vehicles</u>	<u>Total</u>
			<u>Vehicles</u> 53.500,00	<b>Total</b> 178.462,22
Cost	and equipment	improvements		
Cost Opening net book amount	and equipment 124.302,22	improvements 660,00	53.500,00	178.462,22
Cost Opening net book amount Additions	and equipment  124.302,22 9.322,86	660,00 0,00	53.500,00	178.462,22 9.322,86
Cost Opening net book amount Additions Impairment charge Adjustment Closing net book amount	124.302,22 9.322,86 0,00	660,00 0,00 0,00	53.500,00 0,00 0,00	178.462,22 9.322,86 0,00
Cost Opening net book amount Additions Impairment charge Adjustment	124.302,22 9.322,86 0,00	660,00 0,00 0,00	53.500,00 0,00 0,00	178.462,22 9.322,86 0,00
Cost Opening net book amount Additions Impairment charge Adjustment Closing net book amount At 31 December 2018	124.302,22 9.322,86 0,00 0,00	660,00 0,00 0,00 0,00	53.500,00 0,00 0,00 0,00	178.462,22 9.322,86 0,00 0,00
Cost Opening net book amount Additions Impairment charge Adjustment Closing net book amount At 31 December 2018  Depreciation	and equipment  124.302,22 9.322,86 0,00 0,00  133.625,08	660,00 0,00 0,00 0,00 0,00	53.500,00 0,00 0,00 0,00 53.500,00	178.462,22 9.322,86 0,00 0,00 187.785,08
Cost Opening net book amount Additions Impairment charge Adjustment Closing net book amount At 31 December 2018  Depreciation Opening net book amount	and equipment  124.302,22 9.322,86 0,00 0,00  133.625,08	660,00 0,00 0,00 0,00 660,00	53.500,00 0,00 0,00 0,00 53.500,00	178.462,22 9.322,86 0,00 0,00 187.785,08
Cost Opening net book amount Additions Impairment charge Adjustment Closing net book amount At 31 December 2018  Depreciation Opening net book amount Depreciation charge	124.302,22 9.322,86 0,00 0,00 133.625,08 98.989,13 8.463,31	660,00 0,00 0,00 0,00 0,00 660,00	53.500,00 0,00 0,00 0,00 53.500,00 11.069,46 5.350,00	178.462,22 9.322,86 0,00 0,00 187.785,08 110.336,00 13.868,31
Cost Opening net book amount Additions Impairment charge Adjustment Closing net book amount At 31 December 2018  Depreciation Opening net book amount Depreciation charge Impairment charge	and equipment  124.302,22 9.322,86 0,00 0,00  133.625,08	660,00 0,00 0,00 0,00 660,00	53.500,00 0,00 0,00 0,00 53.500,00	178.462,22 9.322,86 0,00 0,00 187.785,08
Cost Opening net book amount Additions Impairment charge Adjustment Closing net book amount At 31 December 2018  Depreciation Opening net book amount Depreciation charge Impairment charge Closing net book amount	124.302,22 9.322,86 0,00 0,00 133.625,08 98.989,13 8.463,31 0,00	660,00 0,00 0,00 0,00 660,00 277,41 55,00 0,00	53.500,00 0,00 0,00 0,00 53.500,00 11.069,46 5.350,00 0,00	178.462,22 9.322,86 0,00 0,00 187.785,08 110.336,00 13.868,31 0,00
Cost Opening net book amount Additions Impairment charge Adjustment Closing net book amount At 31 December 2018  Depreciation Opening net book amount Depreciation charge Impairment charge	124.302,22 9.322,86 0,00 0,00 133.625,08 98.989,13 8.463,31	660,00 0,00 0,00 0,00 0,00 660,00	53.500,00 0,00 0,00 0,00 53.500,00 11.069,46 5.350,00	178.462,22 9.322,86 0,00 0,00 187.785,08 110.336,00 13.868,31
Cost Opening net book amount Additions Impairment charge Adjustment Closing net book amount At 31 December 2018  Depreciation Opening net book amount Depreciation charge Impairment charge Closing net book amount At 31 December 2018	124.302,22 9.322,86 0,00 0,00 133.625,08 98.989,13 8.463,31 0,00	660,00 0,00 0,00 0,00 660,00 277,41 55,00 0,00	53.500,00 0,00 0,00 0,00 53.500,00 11.069,46 5.350,00 0,00	178.462,22 9.322,86 0,00 0,00 187.785,08 110.336,00 13.868,31 0,00
Cost Opening net book amount Additions Impairment charge Adjustment Closing net book amount At 31 December 2018  Depreciation Opening net book amount Depreciation charge Impairment charge Closing net book amount At 31 December 2018  Net book amount	and equipment  124.302,22 9.322,86 0,00 0,00  133.625,08  98.989,13 8.463,31 0,00  107.452,44	660,00 0,00 0,00 0,00 660,00 277,41 55,00 0,00	53.500,00 0,00 0,00 0,00 53.500,00 11.069,46 5.350,00 0,00	178.462,22 9.322,86 0,00 0,00 187.785,08 110.336,00 13.868,31 0,00 124.204,31
Cost Opening net book amount Additions Impairment charge Adjustment Closing net book amount At 31 December 2018  Depreciation Opening net book amount Depreciation charge Impairment charge Closing net book amount At 31 December 2018	124.302,22 9.322,86 0,00 0,00 133.625,08 98.989,13 8.463,31 0,00	660,00 0,00 0,00 0,00 660,00 277,41 55,00 0,00	53.500,00 0,00 0,00 0,00 53.500,00 11.069,46 5.350,00 0,00	178.462,22 9.322,86 0,00 0,00 187.785,08 110.336,00 13.868,31 0,00

#### 5.2 Intangible assets

	<b>Software</b>	<u>Total</u>
Movement 01.01.2017-31.12.2017		
Cost	20.026.06	20.026.06
Opening net book amount	20.036,96	20.036,96
Additions	1.394,00	1.394,00
Impairment charge	0,00	0,00
Adjustment	0,00	0,00
Closing net book amount at 31 December 2017	21.430,96	21.430,96
Amortisation		
Opening net book amount	15.783,80	15.783,80
Amortisation charge	2.367,85	2.367,85
Impairment charge	0,00	0,00
Closing net book amount at 31 December 2017	18.151,65	18.151,65
Closing net book amount at 31 December 2017	10.121,02	10.121,03
Net book amount		
At 31 December 2016	4.253,16	4.253,16
At 31 December 2017	3.279,31	3.279,31
•	·	
	<b>Software</b>	<u>Total</u>
Movement 01.01.2018-31.12.2018	<u>Software</u>	<u>Total</u>
Cost		
Cost Opening net book amount	21.430,96	21.430,96
Cost Opening net book amount Additions	21.430,96 136,00	21.430,96 136,00
Cost Opening net book amount Additions Impairment charge	21.430,96 136,00 0,00	21.430,96 136,00 0,00
Cost Opening net book amount Additions Impairment charge Adjustment	21.430,96 136,00 0,00 0,00	21.430,96 136,00 0,00 0,00
Cost Opening net book amount Additions Impairment charge	21.430,96 136,00 0,00	21.430,96 136,00 0,00
Cost Opening net book amount Additions Impairment charge Adjustment Closing net book amount at 31 December 2018	21.430,96 136,00 0,00 0,00	21.430,96 136,00 0,00 0,00
Cost Opening net book amount Additions Impairment charge Adjustment Closing net book amount at 31 December 2018  Amortisation	21.430,96 136,00 0,00 0,00 21.566,96	21.430,96 136,00 0,00 0,00 21.566,96
Cost Opening net book amount Additions Impairment charge Adjustment Closing net book amount at 31 December 2018  Amortisation Opening net book amount	21.430,96 136,00 0,00 0,00 21.566,96	21.430,96 136,00 0,00 0,00 21.566,96
Cost Opening net book amount Additions Impairment charge Adjustment Closing net book amount at 31 December 2018  Amortisation Opening net book amount Amortisation charge	21.430,96 136,00 0,00 0,00 21.566,96 18.151,65 1.789,34	21.430,96 136,00 0,00 0,00 21.566,96 18.151,65 1.789,34
Cost Opening net book amount Additions Impairment charge Adjustment Closing net book amount at 31 December 2018  Amortisation Opening net book amount Amortisation charge Impairment charge	21.430,96 136,00 0,00 0,00 21.566,96 18.151,65 1.789,34 0,00	21.430,96 136,00 0,00 0,00 21.566,96 18.151,65 1.789,34 0,00
Cost Opening net book amount Additions Impairment charge Adjustment Closing net book amount at 31 December 2018  Amortisation Opening net book amount Amortisation charge	21.430,96 136,00 0,00 0,00 21.566,96 18.151,65 1.789,34	21.430,96 136,00 0,00 0,00 21.566,96 18.151,65 1.789,34
Cost Opening net book amount Additions Impairment charge Adjustment Closing net book amount at 31 December 2018  Amortisation Opening net book amount Amortisation charge Impairment charge Closing net book amount at 31 December 2018	21.430,96 136,00 0,00 0,00 21.566,96 18.151,65 1.789,34 0,00	21.430,96 136,00 0,00 0,00 21.566,96 18.151,65 1.789,34 0,00
Cost Opening net book amount Additions Impairment charge Adjustment Closing net book amount at 31 December 2018  Amortisation Opening net book amount Amortisation charge Impairment charge Closing net book amount at 31 December 2018  Net book amount	21.430,96 136,00 0,00 0,00 21.566,96 18.151,65 1.789,34 0,00 19.940,99	21.430,96 136,00 0,00 0,00 21.566,96 18.151,65 1.789,34 0,00 19.940,99
Cost Opening net book amount Additions Impairment charge Adjustment Closing net book amount at 31 December 2018  Amortisation Opening net book amount Amortisation charge Impairment charge Closing net book amount at 31 December 2018	21.430,96 136,00 0,00 0,00 21.566,96 18.151,65 1.789,34 0,00	21.430,96 136,00 0,00 0,00 21.566,96 18.151,65 1.789,34 0,00

#### 5.3 Other non-current receivables

The other non-current receivables amounting Euro 65.600,00 are detailed below:

	<u>31/12/2018</u>	31/12/2017
Participation in the Joint Guarantee Fund	50.000,00	50.000,00
Guarantees for rents	15.600,00	5.550,00
Total	65.600,00	55.550,00

The above amount Euro 50.000,00 concerns the initial payment as guarantee in the Joint Guarantee Fund for Insured Investment Services according to the provisions of the L. 2533/1997 as in force today based on the article 11 of the L. 3756/2009.

#### 5.4 Trade and Other Receivables (customers and stock exchange)

Analysed as follows:

	31/12/2018	31/12/2017
Trade receivables	195.761,72	1.017.767,13
<u>Less:</u>		
Provision	0,00	0,00
	195.761,72	1.017.767,13

The carrying amounts of trade and other receivables approximate their fair value.

Provision has not been made for receivables impairment because given the nature of the receivables management deems that there is no such need. The largest part of the above receivables has been collected when preparing the financial statements.

#### 5.5 Other receivables

Analysed as follows:

	31/12/2018	31/12/2017
Other receivables	5.605,34	20.977,06
Prepaid expenses	7.575,24	12.910,20
Receivables from the Greek State	86.019,19	3.413,19
Total	99.199,77	37.300,45

The carrying amounts of receivables approximate their fair value.

#### 5.6 Cash and cash equivalents

Analysed as follows:

	31/12/2018	31/12/2017
Cash on hand	152,48	463,49
Current deposits in Euro	535.190,08	73.184,13
Current deposits in F.C.	4.869,94	2.272,15
Cash and cash equivalents - Company	540.212,50	75.919,77
Cash and cash equivalents - Customers	0,00	0,00
Total	540.212,50	75.919,77

#### 5.7 Share Capital

The share capital of the company (31.12.2018) amounts to Euro 900.000,00 divided in 300.000 registered shares with a par value of Euro 3,00 per share. All issued shares are fully paid.

Shares carry one vote each at the general meetings of the company's shareholders and they are entitled to dividends the Company resolves to distribute.

#### 5.8 Deferred tax

Deferred tax liabilities, arising from temporary tax differences are as follows:

	Differences	Differences in	Recognised	
	in PPE	other assets	Tax loss	<b>Total</b>
At 1.1.2017	4.381,80	679,42	124.168,13	129.229,35
Charged/(credited) directly to equity	0,00	0,00	0,00	0,00
Charged/(credited) to the income statement	(315,28)	(193,63)	(124.168,13)	(124.677,04)
At 31.12.2017	4.115,50	485,79	0,00	4.601,29

	Differences	Differences in	Recognised	
	in PPE	other assets	Tax loss	<b>Total</b>
At 31.12.2018	4.115,50	485,79	0,00	4.601,29
Charged/(credited) directly to equity	0,00	0,00	0,00	0,00
Charged /(credited) to the income statement	(1.875,40)	(137,43)	0,00	(2.012,83)
At 31.12.2018	2.240,10	348,35	0,00	2.588,45

#### 5.9 Employee defined benefit obligations

According to the Greek labour law, the employees are entitled to termination benefits when employment is terminated, the value of which depends on their annual compensation, years of service in the Company and reason for employment termination (dismissal or retirement). Right to receive termination benefits vests after the completion of the first year of service in the employer. In case of resignation or justified dismissal this right does not apply. The payable amount at retirement amounts to 40% of the total amount that is paid in case of unjustified dismissal. Until the date of preparation of the financial statements none of the employees is eligible to retire or entitled to retirement benefit.

Financial Statements at 31 December 2018

The provision for employee retirement benefits is presented in the accompanying financial statements and was calculated on the basis of an independent actuarial study according to IAS 19.

	<u>31/12/2018</u>	31/12/2017
Employee retirement benefits obligation	<u>31.840,61</u>	28.350,82

#### 5.10 Current liabilities

Analysed as follows:

	31/12/2018	31/12/2017
Trade payables (suppliers)	24.628,83	279.387,38
Employee salaries payable	3.358,94	15.035,80
Taxes – duties	50.601,21	72.680,57
Short-term bank borrowings	8,41	309,31
Social security	28.667,72	22.104,95
Accrued expenses payable	830,57	4.649,25
Other payables	0,00	12.500,00
Total	108.095,68	406.667,26

The carrying amounts of trade and other payables approximate their fair value.

#### 5.11 Revenue

The revenue of the Company comprises income from sales of financial/investment services and is detailed below:

	01.01.2018-	01.01.2017-
	<u>31.12.2018</u>	31.12.2017
Portfolio and other management fees	432.264,48	797.562,02
Portfolio and other management fees (S.A. A.I.F.M.)	487.177,43	527.933,21
Brokerage commission on financial transactions	5.647,91	4.019,48
Investment advice related fees	59.233,42	84.560,16
Income from other services	6.135,99	10.109,30
Total	990.459,23	1.424.274,17

#### **5.12** Expenses by nature

#### 01/01/2017 - 31/12/2017

	Cost of	Administrative	
	Sales	expenses	Total
Wages and salaries including costs	475.357,39	0,00	475.357,39
Third party fees	192.754,17	65.712,72	258.466,89
Third party utilities	67.333,01	7.542,96	74.875,97
Taxes – duties	1.655,87	8.939,16	10.595,03
Sundry expenses	44.403,67	30.725,73	75.129,40
Depreciation – Amortisation	16.193,48	1.799,30	17.992,78
Total	797.697,59	114.719,87	912.417,46

#### 01/01/2018 - 31/12/2018

-	Cost of	Administrative	
	Sales	expenses	Total
Wages and salaries including costs	561.149,99	0,00	561.149,99
Third party fees	3.296,70	79.980,88	83.277,58
Third party utilities	73.050,28	20.501,69	93.551,97
Taxes – duties	9.574,71	1.108,86	10.683,57
Sundry expenses	53.153,40	91.045,79	144.199,19
Depreciation – Amortisation	14.091,89	1.565,76	15.657,65
Provision for employee benefits	3.140,81	348,98	3.489,79
Total	717.457,78	194.551,96	912.009,74

#### 5.13 Finance income/(costs)

The total result from finance income/cost is as follows:

	01.01.2018-	01.01.2017-
	31.12.2018	31.12.2017
Other interest income	109,25	15,08
Income from securities	637,50	0,00
Other bank charges	(1.630,61)	(1.773,69)
Credit exchange differences	282,39	111,08
Debit exchange differences	(619,21)	(951,17)
Total finance income - net	(1.220,68)	(2.598,70)

#### 5.14 Income tax expense

Taxes recognised in the income statement for the year are as follows:

	01.01.2018-	01.01.2017-
	<u>31.12.2018</u>	31.12.2017
Current income tax	(32.383,67)	(36.739,55)
Deferred tax expense/(income)	(2.012,84)	(124.677,04)
Total	(34.396,51)	(161.416,59)

Income tax was calculated at rate 29% on taxable profit for the period (note 5.8). It is pointed out that in the above amount is not included the proportional to the year profession tax ( $\in$  1.000,00).

#### 5.15 Earnings per share

Basic earnings per share is calculated by dividing the profit attributable to equity holders of the company by the weighted average number of ordinary shares in issue during the year excluding ordinary shares purchased by the Company and held as treasury shares.

	01.01.2018-	01.01.2017-
	31.12.2018	31.12.2017
Profit/loss attributable to equity holders of the company	28.106,80	373.517,05
Weighted average number of ordinary shares in issue	300.000	299.666
Earnings/(loss) net of tax per share - Basic (in €)	0.0937	1.2464

#### 5.16 Depreciation – Amortisation of PPE and intangible assets

Depreciation charged to the income statement for the year is as follows:

	01.01.2018-	01.01.2017-
	31.12.2018	31.12.2017
Depreciation of furniture, fittings and other equipment	8.463,31	11.773,90
Depreciation of vehicles	5.350,00	3.796,03
Depreciation of leasehold property assets	55,00	55,00
Amortisation of intangible assets	1.789,34	2.367,85
	15.657,65	17.992,78

#### 5.17 Employee benefits

The benefits towards the employees of the Company are as follows:

01.01.2018-	01.01.2017-
31.12.2018	<u>31.12.2017</u>
433.323,42	341.955,50
20.619,44	16.363,74
107.207,13	78.188,77
561.149,99	436.508,01
	31.12.2018 433.323,42 20.619,44 107.207,13

Number of employed personnel at 31.12.2018: sixteen (16) persons.

#### 5.18 Related – party transactions

#### Other transactions with directors and key management

	<u>31.12.2018</u>	<u>31.12.2017</u>
Receivables from members of the B. of D.	316,13	409,89
Receivables from other related parties	37.478,26	463.796,32
Payables to members of the B. of D.	8,41	27.535,80
	01.01.2018-	01.01.2017-
	31.12.2018	31.12.2017
Income from members of the B. of D.	1.351,72	1.756,23
Income from other related parties	482.163,89	527.933,21

#### 5.19 Contingencies and Commitments

#### • Tax matters and time-barred tax years:

The company from the year 2012 is subject to tax audit of the Certified Auditors Accountants that is required by the provisions of the article 82 par. 5 of L. 2238/1994 and afterwards of the article 65A of L. 4172/2013. The tax audit for the first four financial years ended 31.12.2012, 31.12.2013, 31.12.2014 and 31.12.2015 has been finalized and the relevant "Tax compliance report of independent certified auditor accountant" provided for, has been submitted to the competent authorities (GSIS).

In the present year 2018, as also in the previous years 2016 and 2017 the company considering the option given by the L. 4410/2016 (art. 56 par. 1) did not proceed with the tax audit of the Certified Auditors Accountants.

The company did not make provision to the charge of the results for any additional tax liabilities because we deem that these will not have material impact on the financial statements.

In accordance with the relevant tax provisions: a) in article 84, par 1 of L. 2238/1994 (unaudited income tax cases), b) in article 57 par. 1 of L. 2859/2000 (unaudited V.A.T. cases) and c) in article 9 par. 5 of L. 2523/1997 (imposition of fines for income tax cases), the State's authority for the imposition of tax for the years up to 2012 has become time-barred until 31.12.2018, subject to specific or exceptional provisions that may provide for a longer limitation period and provided the conditions laid down therein.

Beyond these, according to consistent case-law of the Council of State and the administrative courts, in the absence of an existing provision in the Laws Code about Stamp Duties laying down any limitation

Financial Statements at 31 December 2018

period, the relevant claim of the State for the imposition of stamp duty according to the article 249 of the Civil Code is subject to limitation period of twenty years.

For the years ended after 31 December 2012 and remain tax un-audited by the competent tax authorities, our estimate is that the taxes that may arise will have no material impact on the financial statements.

#### <u>Legal issues:</u>

Taking into consideration also the letter dated 31 January 2019 of the company's legal advisor there are no pending legal cases and therefore no provision to the charge of the results has been made in this respect.

#### 6. Events after the balance sheet date

There are no subsequent to the financial statements events, that concern the Company and for which it is required relevant reference in accordance with the International Financial Reporting Standards (I.F.R.S.).

Athens, 31 January 2019

THE CHAIRMAN

OF THE B. OF D. THE VICE CHAIRMAN

& MANAGING DIRECTOR OF THE B. OF D.

FOR ARTION S.A.

Achilleas Kontogouris Dimitrios Kortesis Dionysios Samolis Ilias Paraskevopoulos ID. No. AE 031015 ID. No. AI 525881 ID. No. AI 542920 ID. No. AI 102629 E.C.G. Licence No. 58761/A' Class 0107957/A' Class